



MARKET SQUARE PROPERTIES

EXHIBITOR MANUAL

October 2024

MARKET SQUARE
305 West High Street

FURNITURE PLAZA
210 South Main Street

NATIONAL FURNITURE MART
200 South Main Street

PLAZA SUITES
222 South Main Street

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WELCOME

It is my pleasure to personally thank you for choosing ANDMORE in High Point. As the largest building owner at the High Point Market, we strive to provide the most effective and efficient venue for you to conduct business in High Point.



In this Exhibitor Manual are all of the tools and information you need to make your participation in High Point Market as easy and productive as possible. Beyond all of the logistical information you need, you will also find a list of key contacts should you have any questions that were not answered by this manual, a preferred vendor list, and order forms to contract needed services.

Our world-class staff is here to ensure that your experience with us is unmatched. ANDMORE does more marketing than any other building owner in High Point, so I encourage you to review the marketing and press tools offered exclusively for ANDMORE

customers by visiting <https://www.highpointmarketandmore.com/marketing-and-press-tools/>. In addition to our exclusive marketing support, I recommend you review the Exhibitor Services page on the High Point Market Authority site for other opportunities <http://exhibitor.highpointmarket.org/>.

Your success is largely driven by a combination of our efforts and your own, so working to secure market appointments with your current and prospective customers is essential as is ensuring you stand out among the 2000+ exhibitors by participating in advertising and sponsorship opportunities to capture the attention of buyers before, during and after market.

Should you require any assistance or have any specific requests, please feel free to contact your Tradeshow Operations Manager or myself. We are dedicated to partnering with you to provide the most efficient, effective and compelling market for you and your customers.

We look forward to our shared success.

A handwritten signature in black ink, appearing to be 'Jon Pertchik', written in a cursive style.

Jon Pertchik
Chief Executive Officer
ANDMORE

2. General Information & Policies

2.1 Welcome to Market

Market Square, Furniture Plaza, National Furniture Mart and Plaza Suites, a division of ANDMORE, extends our sincere appreciation to you for exhibiting with us during the High Point Furniture Market.

This manual serves as a reference guide for your October 2024 High Point Market experience. Reading this material and following the steps provided, will ensure an efficient move-in, set-up, breakdown, and move-out for all exhibitors. Our goal is to provide outstanding customer service to you and your buyers, and we are always available to discuss your questions, comments, or concerns.

Contact Heather Chadwell, Manager of Property and Tenant Relations at 336-821-1544 or hchadwell@andmore.com. We appreciate your cooperation and look forward to working together during the High Point Market.

2.2 ANDMORE Mission

ANDMORE is a leasing business that serves as the center of commerce for the furniture, gift and home decor industries, bringing buyers and sellers from the global marketplace together in the most effective, efficient and compelling venues. Our company provides Exhibitors with unrivaled access to Buyers and Buyers with unparalleled access to resources. Through experience and exceptional service, the ANDMORE Team delivers Markets that create value and growth opportunities for our partners.

Market Square, Furniture Plaza, National Furniture Mart and Plaza Suites operate for the wholesale distribution of home furnishings. The direct sale to consumers is not permitted from the showrooms nor should the showroom be promoted directly to consumers.



2.3 Outside Service Firms and Contractors

Market Square, Furniture Plaza, National Furniture Mart and Plaza Suites, under its leases with its exhibitors, retains the absolute right to approve all contractors performing work on its property. All service firms, including contractors, caterers, designers, florists, janitorial firms, and photographers performing work at any Market Square property must first obtain approval and be placed on its approved vendor list.

Among other things, all service firms to be placed (and to remain) on the approved list must:

- Carry insurance satisfactory to Market Square, including comprehensive general liability with limits of not less than \$3,000,000 and statutory worker's compensation insurance on all employees, including part time, casual, and day laborers.
- Execute lien waivers and indemnity agreements satisfactory to Market Square.
- Always comply with Market Square's Guidelines and policies.
- ANDMORE maintains a list of service firms who have the proper insurance. Firms who do not have proper insurance will not be allowed to perform work on its property. Lists are available upon request.

2.4 Exhibitor Insurance Requirements

A certificate of insurance (COI) must be on file with ANDMORE verifying that you have both the property/casualty, and the comprehensive general liability coverage in accordance with Lease Paragraph 9.1 (a) and 9.1 (b) which states:

9.1 Tenant's Insurance Obligations:

(a) General Liability Coverage. Tenant agrees to carry, at its own expense, throughout the Lease Term, commercial general liability insurance (including contractual liability coverage) covering the Premises and Tenant's use of the Premises and its activities in the Building pursuant to this Lease, with a minimum coverage as set forth in the Basic Terms, for bodily injury and property damage, including loss of use. Tenant may satisfy its obligation to maintain commercial general liability insurance, as required pursuant to this Section 9, by obtaining a combination of primary liability and umbrella/excess liability policies that total a minimum of the limits set forth in the Basic Terms. Tenant's insurance policy(ies) shall be written with insurers licensed to do business in the state in which the Premises is located, in a form satisfactory to Landlord and shall carry an A.M. Best rating of at least A-. Tenant's policies shall name Landlord, Landlord's officers, directors, employees, agents and affiliates, Landlord's Property Manager and any mortgagee and master Landlord of the Premises as additional insureds and shall provide Landlord with no less than thirty (30) days prior written notice of cancellation or non-renewal. Tenant's insurance policies shall also provide that the coverage to be afforded to any and all of the additional insureds shall be primary and non-contributory with any other liability insurance available to the additional insureds.

(b) Property Coverage. Tenant shall bear the entire risk of loss for all of its property, furniture, fixtures, carpets, machinery, improvements and betterments, equipment, inventory, stock in trade and goods placed in the Premises. Tenant shall carry, at its sole cost and expense, special perils "all-risk" property coverage, including loss of income, covering the above property on a full replacement cost basis. Coverage shall include improvements to the Premises while under construction or installation by Tenant.

2.5 Market Staffing

Showrooms must be staffed during official hours of the Market.

2.6 Smoking Policy

ANDMORE properties are non-smoking facilities, this includes docks and stairwells.

2.7 ABC Permits for Serving Alcohol

If you are planning to serve liquor in your showroom during the upcoming October 2024 High Point Market, you are required by the State of NC to purchase a "Limited Special Occasion Permit" This applies only to liquor, not beer and wine. No permit is required for serving beer and wine. However, if you are planning to purchase beer or wine through a distributor, you will need this permit. The cost of the permit is \$50. No permit is necessary if the host is serving or offering only beer or unfortified wine or if you are using a catering company.

To obtain a permit to serve liquor in your showroom during Market, email the request to Heather Chadwell, Manager of Property and Tenant Relations at hchadwell@andmore.com.

Deadline for request is October 14, 2024



3. YEAR-ROUND OPERATING HOURS

Normal Building and Dock Hours			
Building Hours		Dock Hours	
Monday-Friday	8:00am-5:00pm		8:00am-4:30pm
Market Preparation			
*Trucks must be checked in by 3pm to receive same day service.			
All Buildings			Lindsay Dock Hours National Dock Hours Plaza Suites Dock Hours
October 14-18	8:00am-9:00pm	* October 14-18	8:00am-4:30pm
October 19-20	8:00am-9:00pm	October 19-20	7:00am-12:00pm
October 21-22	7:00am-9:00pm	* October 21-22	8:00am-4:30pm
October 23-25	7:00am-9:00pm	* October 23-25	7:00am-4:30pm
October 26-29	7:00am-9:00pm	October 26-29	6:00am-9:00pm
October 30	7:00am-5:00pm	October 30	6:00am-4:30pm
October 31	8:00am-5:00pm	October 31	8:00am-4:30pm
			Furniture Plaza Dock Hours
October 14-25			8:00am- ** 7:00pm
**Appointments are REQUIRED after 5:00pm			



4. YEAR-ROUND OPERATING CALENDAR

January	Closed for New Year's Day January 1 Closed MLK Day January 15
February	Closed for President's Day
March	Pre-Market March 11-12
April	Market April 14-17 **See Section 7.1 and 7.2 for Shipping deadline fees.
May	Closed Memorial Day
June	
July	Closed Independence Day
August	
September	Closed Labor Day Pre-Market September 23-24 **See Section 7.1 and 7.2 for Shipping deadline fees.
October	Market October 26-30 **See Section 7.1 and 7.2 for Shipping deadline fees.
November	Closed Thanksgiving Day and Friday after Thanksgiving
December	Closed Christmas Eve and Christmas Day

5 General Show Information

5.1 Exhibit Dates & Hours

October 26-29 (Saturday-Tuesday)
October 30 (Wednesday)

8:00 am - 7:00 pm
8:00 am - 5:00 pm



5.2 Contact Information

ANDMORE Main Office: (336) 821-1500
Property and Tenant Relations Manager:
Heather Chadwell
Office: (336)-821-1544
hchadwell@andmore.com

5.3 Rules & Regulations of Exhibition

- In addition to any Rules and Regulations that may be provided to you, please review the terms and conditions of your Lease. Specifically, please be aware of the requirements set forth under the following Articles of the Lease:
- Article IV- Permitted Use and Operation of Premises (in particular Sections 4.1 and 4.3)
- Article V – Landlord and Tenant Improvement Obligations (in particular Section 5.2)
- Article IX - Insurance and Indemnity (in particular Sections 9.1 and 9.4)
- Exhibitor badges are required at all times.
- All ANDMORE High Point Buildings are Non-smoking.
- At least one representative of the exhibiting company must be in the showroom during show hours.
- All product must remain within the confines of leased space. All corridors around spaces must be free of product. No hanging of product is allowed on exterior corridor walls. Entrance accents will be permitted upon approval. Security will enforce these terms. Once notified by security, if not corrected, product will be removed and stored until the end of market.
- Adhere to all Fire Department & Exhibit Construction rules.
- Adhere to all regulations set forth by this manual.

5.4 Registration/Exhibitor Badges

Registration must be completed online. To pre-register, please visit:

<https://registration.highpointmarket.org/>. Select "Exhibitor" and then enter the login ID and Password that have been assigned to you. If you do not have an ID and Password, please email registration@andmore.com so that one can be assigned to you.

- Follow the prompts to completely fill out the form.
- Only when you have completed the roster, click "Register Selected Attendees".
- Last day for U.S. exhibitors to register and have passes mailed: October 11, 2024
- Last day for international exhibitors to register and have passes mailed: October 4, 2024.
**No badges will be printed after mailing dates, October 4 & 11, until Onsite Registration opens.*
- Onsite registration opening: October 24, 2024

- Online registration will remain open throughout Market week. Bring your barcode confirmation (printed or on your smartphone) and a photo ID to have your passes printed at a registration desk in your building.

5.5 Temporary Labor and Contractor Wristbands

All exhibitor-appointed contractors and temporary labor must present photo ID and be issued temporary wristbands to wear while working in ANDMORE properties. Wristbands should be picked up at the registration desk at the main entrance upon arrival. Temporary wristbands are issued daily for use only during set-up and dismantling hours and are color coded by day.

The tenant must sign in all temporary day labor and the tenant is responsible for the actions of this laborer. For security reasons, hiring of street labor for work in the building is strongly discouraged.

Commencing Saturday, October 26 2024, only exhibitors with a proper badge will be allowed in the buildings. Prior arrangements must be made in advance to accommodate temporary help.

5.6 Security

Security cannot and should not be counted on to provide more than a presence to prevent theft. ANDMORE hereby gives formal notice that the show and its management, its agents and its official vendors neither offer nor accept responsibility of any kind for exhibitors' property. We advise you to always staff your booth during show hours and never leave any valuables unattended.

Report any incidents to ANDMORE Security immediately at 336-888-3719. Exhibitors can also hire the services of a security guard. Contact: ANDMORE Security at 336-888-3719 for assistance.

5.7 Phone and Internet Services

Lumos Networks/North State Communications handles all new phone installations and relocations for exhibitors. Todd Messner can be reached by phone 336-821-4696 or email todd.messner@lumosnet.com. All other inquiries, repair needs, etc., should be handled by calling 336-886-3600. Todd will be offering both services that are in place just for High Point Market, as well as services that can be used in a full time capacity all year long. For DSL services offered through North State please reach out to Todd Messner and all other inquiries same as above.

6 Showroom Services

6.1 Exhibitor Appointed Contractors (EAC)

EACs must also abide by the "Rules and Regulations of Exhibition" Contractor Guidelines

- The EAC shall be given the right to provide services requested of them by an exhibitor.
- Any customizations that involve altering the standard walls must be reviewed with building Management. EACs shall cooperate fully with building management. To secure an ANDMORE building authorization pass, call Tenant Improvement at 336-821-1505.
- The EAC shall adhere to the rules and regulations in this manual.
- The EAC shall possess a valid public liability and property damage insurance policy for at least \$3,000,000.00. The Certificate of Insurance must name ANDMORE as an additional insured.
- The EAC shall have a true and valid work order from an exhibitor in advance.

- EACs must check-in and pick up a day/work pass at the main entrance each day.
- All construction must be permitted by the City of High Point if required.

6.2 Utilities During Showroom Setup

Utilities during showroom setup: HVAC is turned on 30 days before Market and turned off 14 days following Market. For other times, Exhibitors will be billed according to square footage of your space multiplied by .004. Please contact hchadwell@andmore.com or 336-821-1544 regarding cost for your specific space.

6.3 Showroom Plans

All painting, flooring, and construction requires an ANDMORE building authorization. Please submit your plans by August 16, 2024, to Sherrie Kruse, Administrative Assistant, skruse@andmore.com. The authorization will be issued to the contractor or tenant based on the submitted information. All displays must meet local and state building codes and are subject to requiring building permits from the City of High Point as needed.



To expedite showroom construction, follow these easy steps:

- Submit showroom plans to ANDMORE Tenant Improvements - Sherrie Kruse - at skruse@andmore.com
- Obtain ANDMORE approval
- Obtain City Permit(s), if applicable
- Obtain ANDMORE Building Authorization Pass
- All construction must be completed before Friday, September 20, 2024.

6.5 Tipping Policy

Tipping of building labor is not permitted. We are constantly striving to improve our services and our employees are instructed not to accept tips.

7 Shipping and Material Handling

7.1 Market Logistics Rates and Services

Our goal is to ensure your success. The information provided is designed to be helpful for your planning process. Please feel free to contact us via email at hpsshippingwest@andmore.com or at 336.821.1535 with any questions.



- Outbound Deadline Date: Friday, October 11, 2024. All outgoing shipments after this date will incur an additional \$300.00 after deadline fee.
- Inbound Deadline Date: Truck Login by 3:00pm Friday, October 18, 2024. All inbound shipments **All trucks must be checked in by 3 pm to receive same day service.**

7.2 Freight Receiving/Shipping



- **All dock usage (inbound/outbound ANDMORE Logistics or Tenant/3rd party) requires a 24 hour dock appointment.**
- ANDMORE Logistics receiving rates listed below include receiving services of unloading, delivery to (near) showroom and the cost of debris removal.
- **\$300** Additional fees for all inbound and outbound shipments received after the posted deadline dates.
- Any freight larger than 5'8" wide, 5'8" high, and by 7' long or any crate that weighs over 2,000 pounds will be assessed a \$300.00 handling fee.
- All freight entering the Lindsey dock (Historic Market Square) can only be handled by manual equipment (no electric pallette jacks, forklifts, etc.).
- **Updated Surcharges (continued on next page)**
 - **Unscheduled shipments will incur a fee of \$300 and possibly \$20 per skid, for recurring events. It is important to schedule your dock appointment(s) at least 24 hours, in advance, to avoid fees.**
 - **Shipments that miss its arrival time by 30 minutes or more your appointment is deemed canceled and carriers will be asked to wait in Marshalling or reschedule for a later time. Additional Fees may apply. No Show/Cancellation fees: \$185 - \$375 depending on load characteristics.**

7.3 INBOUND/MOVE-IN

STANDARD FLAT RATES

Inbound Freight rates below are for shipments received between markets and during the year at all properties except for Suites @ Market Square/ 1st Floor of Plaza Suites.



Size of Shipment	Loose Rate	Palletized Rate
Full	\$750.00	\$675.00
Half	\$420.00	\$375.00
Quarter	\$220.00	\$195.00
Minimum	\$105.00	\$95.00
Under Minimum	\$45.00	\$38.00

- **Discounted rates begin August 29, 2024, and ends September 26, 2024.**
- 10% off published rates for full and half loads only during this timeline.
- After September 26, 2024, rates will not be discounted.

TRUCK UNLOADING TERMS DEFINED

All truck loads are based on the floor loading space of a 53-foot sized truck and include debris removal. All loose loads will be charged the equivalent of the palletized space used.



TLUM-Truckload Unload/ Placement UNDER minimum (up to 2 pallets)
Includes debris removal



TLM-Truckload Unload/ Placement -Minimum (up to 4 pallets)
Includes debris removal



TLQ-Truckload Unload/ Placement-Quarter (up to 6 pallets). Includes debris removal.



TLH-Truckload Unload/ Placement-Half (up to 12 pallets). Includes debris removal.



TLF-Truckload Unload Placement-Full (up to 24 pallets). Includes debris removal.







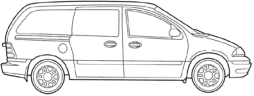
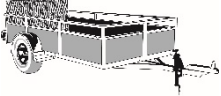
Tenant Self Unload



- Tenants are not required to use Market Logistics services and may use any carrier or crew of their choice. ANDMORE requires a self-unload fee of \$199.00 per truck.
- We do ask that tenants provide their own equipment; however, the tenant may borrow equipment if it is available. **The tenant will be billed for equipment if not returned after 5 hours at \$400 per flat carts and wooden trash bins and \$125 per four-wheel dolly.**
- ANDMORE does require a debris fee of \$199.00 per truck to dispose of the Tenants packing materials.

POV's

- POV's are defined cars, pickup trucks, vans, and other trucks primarily designed for passenger use, not cargo or freight.
- Two people must be with the vehicle – one to accompany the product to the space, and one to remove the vehicle from the area.
- Be prepared to have your own equipment, as dock equipment may not be available.
- No charge for POV's that need no equipment.

Vehicles that qualify as POV	Vehicles that DO NOT qualify as POV
 Sedan	 Stakebed
 SUV	 Bobtail
 Pickup Truck	 Rentals
 Van	 Trailer

Market Move-In/Move-Out



- Move out of product must be completed by October 11, 2024. **All outbound shipments after October 11, 2024, will incur an additional \$300 after deadline fee.**
- Beginning 3 weeks prior to Market, outbound shipments will be scheduled after inbound freight to ensure all inbound product has priority.

After Market

- Please note that packing, and other move out activities may not begin until 5pm on the closing day of Market.
- Freight outbound will start 8:00am, Thursday, October 31, 2024, at all properties.



General Labor for Inbound/Outbound

Monday - Friday 8:00 a.m. – 5:00 p.m.	\$ 27.00 per hour/per person
Before 8 a.m., After 5 p.m. & Weekends	\$40.00/hour/per person (Prearranged only)

Product Storage

STORAGE: No storage is available on-site for excess product or empties. You may arrange storage of your excess product at your expense:

Ampac Forwarding	336-889-6617
Packaging Center	336-885-2747
City Transfer & Storage	336-889-6155
Camco	336-475-4539

It is the responsibility of the owner of the product to ensure it is packed in a manner that will keep it safe while being loaded, transported, unloaded, reloaded and transported again. All items must be palletized with shrink wrap. ANDMORE assumes no responsibility for damages. We will handle all product with care.



Scheduling and Coordination

We are introducing our new dock scheduling application which will provide you with real-time access and details about your appointments. Here are some benefits you can look forward to:

- C3 Solutions is a web-based platform that is enhancing our current logistics playbook for dock appointments.
- This solution will help all loading docks operate with consistency and provide best-in-class service to you, our customers.
- You will have real-time access to loading dock appointments with the ability to schedule electronically.
- ANDMORE will be able to better manage the full lifecycle of the appointment and provide tenants with automated updates.

For further details on our new system, check out our [customer user guide](#).

To go directly to the application, click this link <https://www.c3reservations.com/andmore/app/>

We are excited to provide you with this new application and look forward to providing best in class service to you, our tenant.

Inbound Shipments

Please provide the following information to effectively schedule your shipment. Please be aware the consignee should never be listed as your building or ANDMORE for deliveries to your showroom.

- Showroom Name and Showroom Space Number
- Requested date of delivery
- Loose piece or pallet Count
- Freight Carrier
- Pro/Container Number if applicable

Outbound Shipments

Please provide the following information to effectively schedule your shipment. Please be aware the shipper should never be listed as your building or ANDMORE for shipments leaving your showroom.

- Showroom Name and Showroom Space Number
- Requested date of pickup
- Loose piece or pallet count
- **Completed Bill of Lading (ANDMORE Logistics load out services) to confirm dock time. Failure to do so could delay the shipment of your freight.**

We appreciate your business, and we are committed to creating updates to improve our service for you. We welcome your input as we strive to enhance your Market experience.

Please email us at hpshippingwest@andmore.com with any questions or comments.

7.4 Shipping Addresses

Furniture Plaza

Furniture Plaza Dock
233 South Elm Street
High Point, NC 27260

Market Square

Market Square Lindsay Street Dock
115 South Lindsay Street
High Point, NC 27260

National Furniture Mart

National Furniture Mart Dock
200 South Main Street
High Point, NC 27260

Plaza Suites

Plaza Suites Dock
110 West Green Street
High Point, NC 27260

7.5 UPS/FED EX/Other Package Services

Small packages will be delivered to your space by Federal Express, UPS and courier personnel. Dock associates will sign for deliveries to give drivers access to the building but does not assume responsibility for delivery of packages from these services. Packages should be labeled with the company name, showroom number, and appropriate address as listed under section 7.4 Shipping Addresses.

Users of Amazon Prime that ship packages via USPS to ANDMORE properties may have to collect their merchandise from local Post Office. ANDMORE will pick up from the post office and place at your showroom for a \$20 small package fee.



7.6 International Shipping

If you need assistance with international freight and customs arrangements, call:

- R.E. Rogers, Inc. at www.rerogers.com
- Customs and Border Protection at 202-354-1000 or www.cbp.gov

If you are an international exhibitor with product arriving through Customs, please note that we are not responsible for any customs clearance. We are not the importer and cannot furnish Customs with any information or paperwork pertaining to your shipment. ANDMORE is not responsible for duties charged. As the product arrives, your paperwork should reflect that you, the shipper, are also the importer and consignee responsible for all duties and clearance.

7.7 Responsibility and Liability

- ANDMORE assumes NO responsibility for improperly loaded shipments (P.O.V.'s or common carriers).
- ANDMORE is not responsible for any damages to product that is un-cartoned or improperly shrink-wrapped to a skid.
- ANDMORE assumes no responsibility for shipments until they are collected from the exhibitor's booth.
- ANDMORE'S responsibility ends upon delivery to contracted freight carrier.
- ANDMORE is not responsible for loss or theft of materials after they have been delivered to your showroom or after they have been picked up for loading out of the dock.
- You are required only to contact your carrier, pack your materials, and label your materials appropriately. ANDMORE Logistics will assist with taking your product to the dock.
- A Bill of Lading may be picked up at the dock office (attach a copy of Bill of Lading to your packages) to ensure an accurate and complete pick-up.

7.8 Storage of Shipping Containers, Crates and Boxes

No storage facilities are available on-site for excess product, ship only product you plan to use in your booth. You may arrange storage of your excess product at your expense:

Ampac Forwarding	336-889-6617
Packaging Center	336-885-2747
City Transfer & Storage	336-889-6155
Camco	336-475-4539

8 Sample Sales

It is imperative we continue to provide a professional selling environment for exhibitors and buyers through the completion of our dates.

- No product may be removed from ANDMORE building entrance doors. All product must be removed through the docks.
- Please make certain you provide a sales receipt to Buyers indicating all samples sold.
- Please make certain you advise all your clients regarding these rules and regulations when they purchase product from you to minimize disruption to them and your fellow exhibitors.

9 FUTURE MARKET DATES

Year	Spring	Fall
2024	April 13-17	October 26-30
2025	April 26-30	October 25-29
2026	April 25-29	October 17-21

10 MARKETING/PROMOTION

10.1 Marketing Assistance

Per your lease, ANDMORE offers a total marketing plan for exhibitors. It is a comprehensive promotional program reaching all buyers before, during, and after market, and is key to driving traffic to your booth.

10.2 Market Publications

- **Previews** - Furniture and Accessory editions mailed 45 days before market to every buying organization attending the High Point Market. Information and photographs on new products, market information, articles about retailing, merchandising and advertising. The total premarket planning guide for buyers.
- **Resource Guide** - The only complete Guide to the High Point Market. Picked up by every registered buyer as they enter the market and used throughout the year, this publication has become the established guide to Market. It contains the only comprehensive exhibitor, product and showroom directories available for the High Point Market.
- **Pocket Directory** - Pocket-size directory listing all market exhibitors, important phone listings and market events. Handy format! (Limited advertising space - contact the Publication Sales team for details.)
- Please contact Rhonda Jackson for more details: rjackson@andmore.com or 336-821-1509.
- Web Site: www.andmorehighpointmarket.com
Market Square's web site provides information where buyers & exhibitors can:
 - Link to Registration.
 - Hyper-link to Market Square's exhibitor's web sites and e-mail addresses.
 - Access comprehensive market planning information, events, seminars and suppliers.
 - Access a product locator that identifies product by major category.
 - Access information concerning our market publications, the Previews and Resource Guide.

10.3 High Point Market Authority Buyer Registration Software

CompuLEAD by CompuSystems: What was once a laborious chore done by hand is now accomplished in an instant with a single, quick scan. In partnership with CompuSystems, High Point Market gives you the power to capture contact data on everyone who enters your showroom. A quick scan shares contact information and a complete profile for your future use. What's more, all the lead retrieval solutions include the High Point Market buyer list — contact information for every registered buyer at Market, whether they visited your showroom or not. In addition to Lead Retrieval providing you with valuable lead generation, any buyer scanned at your showroom will receive a post-show email that contains a list of all the showrooms they visited, along with the company profile, website, and social media links. Buyers are now given the opportunity to follow up with exhibiting showrooms they visited! For Questions and additional information, contact a CompuSystems product specialist at 1.708.786.5565 or exhibitor-support@csireg.com.

